



## Listen to the full episode here:

### From mountainside to campsite,

the new ultralight tent range by Sea to Summit offers ultimate versatility for ventures beyond suburbia. In this episode, Ben and Lauren sit with Brand Manager Ross Smith to discuss the success of their most recent tent line.

Be it breaking into the tent market, the argument for aluminium, or engaging ‘Hangout’ mode, here’s their pitch for why the Alto and Telos ultralight tents are the gear guru’s choice for off-grid getaways – from the sea to the summit!



*From mountainside to campsite, the new ultralight tent range by Sea to Summit offers ultimate versatility. Image: Sea to Summit*

### Shortcuts:

- 00:00 – Intro
- 00:43 – Introducing Sea to Summit’s Tents
- 01:26 – Introducing Ross from Sea to Summit
- 04:28 – The Sea to Summit Tents
- 09:11 – Breaking into the Tent Market
- 09:56 – The Design Process
- 14:27 – Time Frame
- 16:30 – Manufacturing
- 17:39 – Collaboration
- 18:36 – Why Aluminium?
- 19:45 – Field Reparability
- 12:02 – Flooring
- 23:55 – Keeping the Finger on the Pulse
- 24:39 – Materials and Construction
- 26:15 – Fly
- 28:00 – Storing the Inner and Fly
- 28:39 – Damaged Tent Components and Repair
- 29:44 – The Alto and Telos Tent Range
- 31:30 – Optional Footprints
- 33:12 – Alto Vs Telos
- 34:27 – Mesh Vs Solid Inner
- 38:27 – Bikepacking Versions
- 42:15 – Packing and Versatility
- 44:39 – Lightbar
- 46:35 – ‘Hangout’ Mode
- 48:17 – DAC Pole Frame
- 48:59 – The Ikos Tent
- 51:43 – Keeping Relevant: Future Products



55:13 – Summary

## Mentioned in this Episode:

### Podcasts:

[Ep11 – Sleep System Ratings with Sea to Summit](#)

### Products:

[Sea to Summit – full range](#)

[Sea to Summit ultralight tents and accessories](#)

[Sea to Summit Alto tent range](#)

[Sea to Summit Telos tent range](#)

## Thanks for listening, tune in again for next fortnight's episode!

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If you have any questions for Ben and Lauren, make sure you head over to our [Facebook group](#) and let us know as we'd love to hear from you.

Catch you out there!